

英国留学商科 PS 大全

--最全面、最有效、最实用、最地道的英国申请文书指南

本书系[英国优越教育](#)英国留学百科全书系列之一—英国留学商科 PS 大全，本版为第 1 版。

为了给广大准备去[英国留学](#)的学子提供一个最全面、最有效、最实用、最地道的英国文书申请指南，[英国优越教育](#)收集了英国本国学生用以申请[英国 TOP 大学](#)的热门专业 [PS \(personal statement, 个人陈述\)](#)，本书为[热门专业 PS](#) 系列之商科版，有效的帮助有意[赴英留学](#)的广大中国学子写好[留学 PS](#)，把握住申请第一关。

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申请牛津的商科个人陈述 (PS)

Since a very young age - where all my friends were aspiring to become firemen, astronauts and rockstars - I have always dreamed of wearing a suit to work. I don't know what it was, but I guess I just identified all these men as being the real players in the world - driving fast cars and hitting it off with beautiful women. These guys - the lawyers, entrepreneurs and accountants - were all sipping champagne and living the high life. Of course, you don't have to wear a suit to be making money (look at Steve Jobs, for example), it's not all fun and games, and you have to be damn good at what you do, but my ambitions have remained the same. This is what I want to be, but money is no longer the sole object, in my opinion.

This has stemmed from my upbringing, where every morning CNN is put on the TV, stock portfolios lie in messy stacks around the house and political conversation runs rife at the dinner table. Every day I would hear my father talking about his business ventures and garnered a great interest. To me, the business world seemed entirely different to our regular one: it was a grandiose battlefield of thousands of opposing teams - a vicious free for all where the only objective was to win. Language like "slaughtering the competition" was frequently used, and I instantly knew that this game was more intense than any sport, more exciting than any video game and more fulfilling than any hobby. I once even tried my hand at business of my own - selling gumballs at school - which, to my surprise, was rather successful, if short-lived (regulated into the ground).

By the time I was beginning my IGCSE year I was absolutely itching to take a Business & Management course. I felt a lot of it come naturally to me, remembering all the terms and advice I had heard from my father. All along it was extremely satisfying to know that whilst I would hardly use anything I had learnt in math's (unless I need to know the exact angle that my ladder is at), no matter what profession I would take, I could apply this. I took part in stock competitions, both in

and outside of school, in an attempt to better my understanding of the seemingly confusing concept of stock exchange.

One of the most interesting aspects of business for me is international markets, which then extends into economics. I have often been told that one of my most valuable qualities is that I am tri-cultural, coming from an extremely interesting background. I have lived in Spain my entire life, with an American mother and English father, who is a chartered accountant and previously owned a successful record label; he now sells property on the real estate market. I feel that this is where much of my business background originates. Another interesting quality that has rubbed off my parents is Buddhism. Whilst am not a firm believer in the Buddhist philosophies, I find many of them extremely compelling.

*Over the course of the IB, I have done much to advance myself in the field of public speaking – a skill I find to be of increasing importance in the modern business world. Last year I took the position of president of the Toastmasters International Youth Leadership program and earned my certificate. This will be the second year in which I will be attending the annual IMUN conference, where I have signed up for the position of chair, and if not, will represent the World Bank. Last year I represented the highly unspoken country of Timor Leste. Over the course of the summer I attended the prestigious GYLC conference, where I talked to [insert names here] and attended speeches such as [name]**** - Mastering the Challenges of International Business, by Dr J. Joseph Kim, CEO of VGX pharmaceuticals. During a simulation global summit I represented France, and was appointed to the digital divide, e-commerce and free trade commissions, where I advocated the view of protectionism. Throughout both of these conferences I spoke in front of hundreds of other scholars, which, by the end, felt perfectly natural and comfortable. These valuable experiences gave me an invaluable insight into the running of governments and their regulating businesses as well as allowing me to further advance my public speaking skills. I have also been appointed the role of head prefect – which entailed an ISCO head prefect training course - and member of the*

student council in my school, and lend a hand in managing and working in our school tuck shop, which have all helped hone my management abilities.

Whilst all of these provided me with excellent skills, over the summer I had the privilege to gain work experience from one of the leading law firms in Europe and the largest and most highly regarded in Spain – Garrigues. This allowed me to gain insight into how an international company is run and managed. This also demonstrated to me what it is like to work as a lawyer in a large firm and educated me on the different parts of law and what they entail and allowed me to use my near-fluent Spanish in a work environment. The department I found most interesting was that of civil law – more specifically, litigation. I was brought to a court in order to view a labour dispute, which I found extremely interesting.

Overall, I have a rather diverse set of hobbies and interests, but my main passion is computers. I have been using computers since the age of 5, when I mainly used them for learning. Now, I feel I have become extremely proficient with the Windows Operating System to a near professional level, which I often use to assist my family and friends with technical problems. I am also very proficient (though less so) with a Mac system, and am now learning the more technical Linux. For a long time I studied in order to be able to build a computer from scratch, and have modified individual components. I find computers extremely satisfying as there is always going to be a problem, and therefore a solution, which may not always be obvious. I intend to continue onto learning the programming language Python, which I have introduced myself to over the summer.

Apart from this, I have branched off into different computer hobbies, such as graphic design, where I have learn to Adobe Photoshop to an excellent standard, and am now able to create graphics from scratch. I have used this to help design and do graphical work for the last 2 school yearbooks for which I received an award, as well as create graphics such as CD covers for a friend who does musical work and create posters. I also practice disk jockeying and also put this into practice where I

controlled the lights and music for a concert for said friend. I would love to carry on these interests in university, possibly contributing to the college radio station and publications.

Whilst I do not consider myself a sporty person, I have previously competed in intramural field hockey, and socially play paddle and normal tennis. I jog nearly every day; however, it is just as much for meditating purposes as to keep fit. However, since gaining my Red Cross first aid license last year, I have found myself a more useful purpose on the playing field.

英国留学商科个人陈述 (PS) 模板 1

Business and Management Personal Statement 工商管理专业个人陈述 (PS)

Seven years ago, I decided I wanted to run a business. The idea of managing an organisation, with the vast breadth of competence that such a job requires, the sheer variety of activity that it entails and the stimulating challenge it poses, holds great appeal for me. From selecting GCSE courses to researching Higher Education opportunities, my career planning has always had a position in senior management as its objective.

Seven months ago, I discovered a new love. From the first time I was introduced to a supply and demand diagram in a Business Studies lesson, my interest in economics has grown exponentially. In the Spring Term my college gave me permission to study for AS level Economics at home, since it was not available as a taught option. An introduction to the social sciences through GCSE Social Science and AS level Economics gave me a new perspective: it is fascinating to see the wide impact of a seemingly narrow topical issue. My French studies helped me to develop my cultural understanding, and I particularly enjoyed looking into the

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economic, political and social aspects of the European Union for my French oral work

I have a genuine interest in both economics and management, either of which I see as a valid route into a range of business-related careers

Consequently I seek to combine the two disciplines as effectively as possible; I believe that an understanding of basic economics is vitally important to any manager, and that training in the social sciences as a whole is of great assistance in finding solutions to managerial problems

My talents centre on the key skills of numeracy, communication and IT

Mathematics has traditionally been my strongest subject, and one I have greatly enjoyed throughout my education. As my studies progress, it helps me to develop an analytical approach to problem solving. I take great pride in my ability to use both the English and French languages effectively. I am a member of the Debating Club, an activity particularly suited to my skills and interests. Furthermore, I have over a decade of experience in using personal computers, in applications ranging from spreadsheets to visual programming, which I used in designing my school's website. AS Computing introduced me to real-world, business applications of IT solutions

As Managing Director and later as Finance Director of a Young Enterprise company in Year 10, I helped guide the company to a number of successes, culminating in winning the Somerset County competition

The experience, besides being enjoyable and informative, served to redouble my resolve and affirm my ambitions. It also helped me gain valuable leadership, teamworking and organisational skills. My appointment as Deputy Head Boy at my secondary school was in recognition of my maturity, responsibility and the commitment I am willing to make to an institution or community. Both activities enhanced my interpersonal skills, and demonstrated the importance of being able to motivate others

Outside of academic life, my hobbies centre on computers. Besides developing my skills, I make great use of the Internet; naturally, I play games, too... I enjoy reading, including but not limited to science fiction, and play golf when I have the time. I go ten-pin bowling with friends from time to time and also play Airsoft

I see Higher Education as opportunity and challenge, and I look forward to taking my interests to a new level.

英国留学商科个人陈述 (PS) 模板 2

Business and Management Personal Statement 商务管理专业个人陈述 (PS)

I currently attend Peter Symonds Sixth Form College. During my first year, I gained 5 grade A AS levels in geography, computing, business studies, maths and biology. I choose these as they are subjects that I both perform well in and which also interest me. I enjoy the fieldwork aspect of geography and learning about the natural environment and current issues. Similarly, I enjoy computing - this being one of my main hobbies. Business studies was an obvious choice, because I would ultimately like to start my own business and I enjoy the challenge of solving mathematical

problems. The discrete maths unit contains work on algorithms which are particularly relevant to my computing studies

I am interested in environmental science and also the practical work that biology offers. Although not continuing biology as an A2, I am following a new AS in environmental science which I am completing through a college online course in my spare time. My first year at college has taught me the importance of both working independently and having good organizational skills

One of my main interests is working on my home computer and I have developed a number of commercial websites. I have been featured on Meridian TV and have earned a substantial income from advertising on my websites. I have worked as a volunteer at Botley Manor Farm and Country Park for a number of years. This is a working farm set in the Victorian era where my fortnightly routine involves carrying out odd jobs and tending the animals. I have learnt to work with others and interact with members of the public. I also enjoy foreign travel and have travelled extensively with my family, including visits to Kenya, Australia, and both the west and east coast of America

As part of my work experience, I worked for a fortnight at the Southampton Met Office, where my duties included reading meteorological instruments and plotting data on maps. I also worked at a local computer company based in Winchester as an additional placement during the summer holidays. Both experiences were enjoyable and gave me an insight into the world of work. I carried out a local paper-round for 3 years but I now concentrate on running my own business based on the internet. I have also started designing websites which enables me to work with others, listen to their needs and incorporate these into the sites. My current project is a website for a local teenage drop-in centre and I am assisting the geography department at college in developing their intranet

During my time at Swanmore Secondary School I held several positions of responsibility including a prefect and form captain. I participated in many of the school productions both as an actor and as a member of the front of house team. I was also a member of an out of school drama club. The subjects I studied offered me the chance to go on a number of trips including geography fieldwork trips and language trips to both Germany and France. Skills I acquired during this time include working in a team, independence, negotiation and delegation

My future aim, after university, is to start up my own successful business and pursue a computing related career with possible geographical / environmental links. I wish to apply for a joint university course in computing/business studies or internet studies as, although I have a wide range of interests, I feel these courses would best meet the needs of a future career.

英国留学商科个人陈述 (PS) 模板 3

Business and Management Personal Statement 商务管理个人陈述 (PS)

I come from a background where my family has been in the retail trade for the last hundred years. Whist I was growing up I have been actively taking part in the running of the business. My family has given me the opportunity to further myself in achieving my goals. I believe studying at university will give me the opportunity to progress in the understanding I currently have in Business Studies and ICT. I believe that I can combine my interest in Business Studies and Accounts to excel in Business Management

At my secondary school I was handed the privilege and the responsibility of being head prefect. My responsibilities included attending meetings with the school principal and school staff. I believe these installed essential characteristics such as leadership

I was also the school football captain and represented the school at many inter-schools sports activities. Furthermore I represented the Wildlife Conservation Society of Zambia, which is a charitable organisation for the protection of wildlife in Zambian Game Parks. Part of my duties included giving talks to other students concerning conservation and wildlife. I thoroughly enjoyed this particular segment of my work because conservation is an issue close to my heart

I am presently enrolled at Redbridge College in Romford where I am studying three A2 courses in Mathematics, ICT and Business Studies, and one AS-Level in Accounts. I do take part in several sports activities not only to remain in good physical shape but also meet new people. I did not achieve all my targets but I am confident that with extra effort and help from my tutors I will push past my predicted grades. I have drawn up a plan of what needs to be done over the next few months in achieving this. Over the last year I have developed at a personnel level. I understand that the onus is on me to push myself to achieve my ambitions

Outside of college I have a passion for sports both for enjoyment purposes and maintaining fitness. Football is at the centre of my love for sport, but I also enjoy and participate in other sporting activities such as cricket, squash, badminton, tennis, table tennis and long distance running. I am hoping to carry on these activities whilst conducting my studies at university. I believe sports play an important role in providing a balance between education and physical wellbeing

It has long been my ambition to complete my studies at a British university. As it is well established Britain has the finest reputation for higher education around the world. A degree from a British university will assist me in my future career. I am very much looking forward to educational challenges that university has in store for me. I am also looking forward to meeting the different cultures and backgrounds that will exist of any university. But most importantly I believe I have the prerequisites not only to achieve a good degree but to progress at a personal level. This would act as a foundation for any future success in the business world.

英国留学商科个人陈述 (PS) 模板 4

Business and Management Personal Statement 商务管理个人陈述 (PS)

I have always been interested in businesses and how they operate, as well as being fascinated by other languages and cultural differences

My passion for the subject increased when I chose business studies as part of my main education at school. In addition to the general subjects such as mathematics, literature, history it also included marketing, accounting and economics. Although these subjects are somewhat demanding, I find them extremely interesting. After secondary school I decided to continue my education at Kazakh National University founded by Al Farabi, it is one of the best and oldest universities in Central Asia, in the faculty of the International Economic Relations. I believe that the degree I have obtained, is the best choice for me. I will be looking forward to learning about the international business world and I am relishing the thought of learning to integrate with people from different countries and cultures. The idea of learning to communicate with other people across the world is something that has always appealed greatly to me

My speciality that I have got after graduating from the Kazakh National State University is in the International Economic Relations

I have studied financial management, macro- micro- economics, accounting, international currency-credit relations and other subjects. More profoundly I have studied international economic relations, international organisations, their function around the world and my diploma work "The analysis of economic aspects of Kazakhstan oil transportation abroad" was written on the basis of the research of the economics relations between Caspian countries: Russia, Azerbaizhan, Iran, Kazakhstan and Turkmenistan

Not all my work experience has been as a paid employee. Furthermore I began to take part time jobs when I was at the University; I worked for different financial institutions one of them was National Bank of Kazakhstan in the Credit Department as an Assistant of the Head Manager and in the Currency Department. My work in this Bank taught me to be self-organised, how to make analyses of credit rating and commentaries, function of the currency policy, which is one of the essential part of any bank's activities, and how to work out complex approaches in settlement of different issues and tasks. After this time I have changed my field of work and continued it in the Close Stock Company "KazTransOil" as an Accountant, which is analysing and developing the plan of transportation oil into different countries

Having important previous experience I have applied my knowledge and skills at the position of an Assistant of Head Accountant in the Financial Department. The main goals of the Department - to provide necessary structure of transportation for joining the main oil field with the processing factories and export it abroad. My responsibility included calculating the budget of the Company, making up balance sheet, and analysing a project plan. However I realised that to work as a

professional specialist in a business area for the broader and deeper understanding finance, accounting and international environment are needed

For me as a young specialist it is very important to try an opportunity to continue my education in the University that has proved itself as one of the best among the other recognised universities focusing on business studies, promoting and facilitating research in such significant period when integration is outgrowing to globalisation and countries becoming more dependent on each other. I think that my interest in accounting and finance, educational background and professional experience will open new perspectives for me if I will study at this University. Now I feel that I have potential for realisation myself in the area of finance and my constant interest to this science, to study more deeply this subject, ability to distinguish main economic trends will assist me to transmit my knowledge to other specialists.

英国留学商科个人陈述 (PS) 模板 5

Business and Management Personal Statement 商务管理个人陈述 (PS)

Management has always been my ultimate goal and a desire to master new concepts and techniques has influenced my choice to involve maths, computing and business as my A-Levels. A combined degree in both Maths and Management would provide me the skills and knowledge to fulfil my long-term ambition of managing a business in the computer related sector

After growing up in a local convenience store, my interest and involvement with business has been high and by studying business at both GCSE and A-Level this hands on experience has been reinforced by learning new concepts and theories

During my summer break between school and college I travelled to Birmingham and did some voluntary work in a small but growing computer course company that used ILA (Individual Learning Accounts) as its main source of income. Although I was only there for three weeks it was of great use because it gave me an insight into the operations of a growing partnership. This helped me with my business studies course and computing course because it was my job to input data and I was involved in some of the development of the company's database. Working in the same office as the manager I observed the way decisions were made and risks were taken in a business thus reinforcing my interest in business management and business studies as a whole

On commencing my AS course in Mathematics, it was extremely challenging, and demoralising when certain theories and methods weren't grasped quickly, however, after hard work and dedication my knowledge and skills in mathematics have improved profoundly. I now find mathematics a very rewarding subject and look forward to studying it at an even higher level

In my spare time I enjoy socialising and participating in sports activities. After leaving junior school I played badminton once or twice a week at the local club for about four years. I also played tennis during the summer and football too. Being selected as captain for a football team at the local football club developed my team leadership skills and was very rewarding. Although I spent a great deal of my time socialising, however, education has remained my main focus

My committed nature has made me a very hard working and conscientious student. My main strength in business studies is my ability to make decisions and apply appropriate strategies to certain situations, including methods of raising finance, motivation strategies and promotional techniques all of which contribute to the qualities required to be an effective manager. An interest of mine within the AS course was the variation in managing methods from different parts of the world including America and Japan. I felt a great fascination for the production sub-module. Techniques such as kaizen and other laws using motivation on the production line were very intriguing. I am looking forward enthusiastically to studying Management Science with Mathematics

I very much look forward to the challenge and rewards of university life and am confident it will enable me to fulfil my ambitions and lead to a rewarding career.

英国留学商科个人陈述 (PS) 模板 6

Business and Management Personal Statement 商务管理个人陈述 (PS)

Ever since I can remember, I recall always wanting to organise everyone and give them certain tasks to do. In fact, even when I was just playing with my friends. I remember how I used to organise all the plays and concerts that we did, and that was pretty often, and to want to have everything close to perfection. From then until now the situation hasn't change very much. I still have the tendency to be on top of things and keep everything organised and scheduled. Therefore, I have decided that Business Administration and Management studies are exactly what I want to do. I strongly believe that such a course will satisfy this need of mine and at the same time develop it and make it better as well. With the appropriate studies I

believe that I am capable of becoming a very successful employee- and customer-oriented manager

An other part of myself is ballet and modern dance. I have been doing ballet for the last ten years and modern dance for the last three

These activities have helped very much, in order to get to know myself better, realise my limits and true capabilities. I think that these experiences will prove to be very important in my university years, since I have learned to be patient and perform well under pressure in order to get the best results. Most importantly, I have learned to be critical with myself and take failures with successes

As far as education is concerned, after careful research and consideration I chose to attend the International Baccalaureate Diploma Programme for my last school years. This is a unique programme in terms of the skills, abilities and opportunities for further development that it offers. Through it, I have had the chance to study in depth subjects from all fields: Languages (English, Modern Greek), Social Sciences (Business and Management, Psychology), Natural Sciences (Physics), as well as Mathematics. Having so different classes has helped me to be more openminded and able to understand better the latest news, discoveries and literature. Through the IB programme I have also gained the skills and abilities to manage my time, prioritise and be able to cope well with deadlines. I've had also the chance to conduct research or even experiments when that was needed for my assignments. Finally, through the Theory Of Knowledge lesson, that is unique of its kind and exists only in IB schools, I learned how to form valid arguments and not take everything for granted

I have also learned what volunteering really is and how that pays off when you can actually see the changes you have made and smiles on some people's faces, who

had given up hope. That happened through the Creativity, Action and Service programme, which is a part of the IB diploma. I liked the CAS programme so much, that I took the initiative to join many ecologic, animal protecting and philanthropic organisations (WWF Hellas, Arktouros, Giatroi xoris sinora). In fact I worked so hard that am now a council member in an organisation that wants to provide the stray animals a better future. These activities, and what I have seen through them, made me realize that I have to be more than grateful to be in a good health and have a secure background and always try to help the people in need and never do anything to worsen their situation

Along with school I always try to do some kind of sport. Since I like playing volleyball very much I have joined my local team and in fact had the chance to participate in three championships, where in one of them we went to another city for the final matches. Playing volleyball and doing other sports in general have provided me with the skill to perform well when anxious and under pressure. Also, I have gained an idea of what hard competition really is like and realising that in order to win you have to prioritise effectively and do your best

Moreover, I would like to say that I already have some working experience that in my point of view is very important. For the last four summers I've had the chance to work at Kitchen Gallery, a kitchen furniture selling company. There, I had the chance to closely see and understand how the different departments work inside a big company

Specially last summer, when I had some business and management knowledge, I had the opportunity to apply everything that I had learned in class, in real life conditions. This enabled me to practice management and motivational theories, marketing directions and accounting issues. The most important aspect that I learned from that experience though is that it is not always possible to apply

exactly the theories as they are in the book on the company and also the fact that you always have to wait for the unexpected

Finally, I chose UK as the country that I want to study because it can offer very many important and useful things to students. First of all, there are the extra-curriculum activities that exist in all UK universities. From my point of view, these activities are very important because they enable the students to discover new interests, work together as a team and of course make new friends that share the same interests with you. Another very important feature of the universities in UK is that they have students from all nationalities

This is very positive because the students learn and understand the different religions and cultures and at the same time overcome prejudices. Studying in UK because of its universities high standard and quality would certainly benefit me.

英国留学商科个人陈述 (PS) 模板 7

Business and Management Personal Statement 商业管理个人陈述 (PS)

Have you ever climbed a mountain 1474 meters high? By your own limbs without any help from any vehicle? Well, this was one of the most unforgettable and valuable experiences I have ever had, and I will cherish it all my life. Of course, I'm not a professional mountain-climber, nor even particularly good at mountaineering, but I'm an energetic person who enjoys meeting challenges. I still remember, standing at the top of that mountain, appreciating the breathtaking view around me, I came to realize that climbing a mountain is hard work, but one step after another finally brings a person to the top. I have adopted this experience into my

method of studying---continuing and determined steps, which steadily and assuredly, improve my knowledge and skills

When I entered the college, my father told me that competition is getting more and more fierce, and the best way to stay ahead is to be learning all the time. In Jiangxi Normal University, I majored in Business English and studied hard on my major courses. During those four years, I learned English, International Finance, International Marketing, Essentials of Import and Export Practice, and I made full use of my spare time by reading English novels and attending lectures on various business-related subjects. I always did well in my academic studies and won scholarships every semester. In TEM4, a national test for English-major students, I ranked fifth in my department of 230 students in 2001

During my campus life, I didn't just focus on my academic work. I took part in many extracurricular activities and contests to broaden my knowledge and improve my social skills. I was the Third Prize Winner in the English Newspaper Designing Contest and the Third Prize Winner in the Singing Contest. Meanwhile, as a member of my Class Committee responsible for organizing class activities, I acquired some essential social skills of leadership and management

Knowledge is a treasure but practice is the key, so I spent my summer and winter vacations doing sales promotions, which offered a chance to demonstrate my abilities and to apply what I had learned in school

Through negotiation with clients, I also made a lot of progress in interpersonal communication skills

As the saying goes, "real ongoing, lifelong education doesn't answer questions; it provokes them." I think this is quite true. After my four-year study in university, I find that my knowledge is not sufficient for business, and it will be necessary for me to undertake a more advanced business program. With China hosting the 2008 Olympics, I believe there will be more and more business opportunities springing up. To get myself well prepared for those opportunities, I have made up my mind to study in another country to gain more advanced knowledge

The Lancaster University is a very well regarded British university

Its International Business course is recognized worldwide. I am confident that I will be successful in my academic studies, and that, when I return home, I can put my talent to good use for the benefit of China. I would really like to study in your university and hope that you will approve my application.

英国留学商科个人陈述 (PS) 模板 8

Business Studies Personal Statement 商科个人陈述 (PS)

I wish to study business and management to degree level as I feel that the skills and knowledge I will gain will prepare me for a wide range of careers. I am particularly interested in the financial and marketing aspects of business studies as sound finances and positive customer perceptions are vital for any successful organisation. Taking a business related degree at university will give me an opportunity to develop further my knowledge in business studies, maths, accounting and law which I have enjoyed studying at A-level

As well as my studies I have organised my time so that I can have a part-time job. I work in a clothes shop and have developed my communication skills through working with the public. The management value ideas from staff and I contribute to any discussions

In my final year I received 3 awards, one of which was for excellence in business studies and during 5 years I received many attendance awards. I was part of a team that produced a year book for the school

I enjoyed this activity and was responsible for finding the funding for the publication. This involved contacting companies offering advertising space in the book. I am a keen sportsman participating in football, tennis, rugby and snooker. I am a member of the Students Union, and recently set up a 5-a-side football team. I enjoy going out, mixing with and meeting people, and having a good time. I am honest, personable and find it easy to make friends. I believe that I have a lot to offer and I am looking forward to the challenge of university life.

英国留学商科个人陈述 (PS) 模板 9

Business and Management Personal Statement 商务管理专业个人陈述 (PS)

I have chosen a business related course as I have been interested in this field from GCSE level & I believe that I have the qualities to forge a successful career in this area. I have been inspired to fulfil this path by my Uncle, a director at a successful company in England

I feel I am a good motivator and I enjoy travelling which I believe are integral factors of business at the highest level

I participated in work experience at Haldane Fisher Ltd, a local building supplies firm that not only operates in my home town but also has key branches throughout Northern Ireland, and they also deliver goods throughout Ireland. I spent a very interesting week there where I gained valuable experience. I was fortunate to be present while the company were preparing for their annual stock take, a key point in the year for such a business. While there I gained an insight into departments such as Personnel, General Operations, Finance and Transport, I also was permitted to sit in on two separate meetings. I feel privileged that the firm was able to accommodate me in such a way and I feel I gained as much as possible from this experience. I have also worked part-time, in a local butchers where I operated as a shop assistant and in a local Hotel where I was a bar waiter at weekends

These were both demanding workplaces where one has to deal with the general public and always offer good customer service. Also in the summer of 2002 I worked full-time for the month of July in a warehouse in. This really taught me the value of a day and what can be achieved in 8 working hours. My overall experience in the workplace has taught me the value of earning your own money and it has driven me to study hard now while I'm young so that I may reap the rewards in later life

I have an avid interest in sports although I am mainly interested in two. I have played Gaelic football for Newry Mitchels G.F.C from I was 9 years old. Although I have not experienced much success I have made many friends and learned a lot about teamwork and self-discipline. I also play Basketball for my school team. This has proved rewarding as we won the All-Ireland schools Basketball league last year. We trained very hard for this and it taught us that those who work hard are rewarded eventually

I have also attended the Donegal Gaeltacht for four years where I studied Irish at a summer college for three weeks at a time. Last year I achieved "Gold Fainne" status in the spoken language. I have also met people from all around the country with whom I still keep in contact. I hope to return next year to supervise a course of younger students. I am currently studying Economics, French and Irish at A level. I hope to continue my studies to become a successful manager of a successful business.

英国留学商科个人陈述 (PS) 模板 10

Business and Management Personal Statement 商务管理专业个人陈述 (PS)

My motivation to study Accounting / Information Business at degree level develops from my enjoyment from the single Business Studies at AS, currently converted into a double award at A2. For me, Business Studies has proved to be a fascinating subject, one that offers unlimited professional opportunities. My coursework case studies of both Norwich Union and Zenith Conservatories have given me an insight into complexities involved in operating such varied businesses, which I have found most intriguing, particularly those which relate to any financial considerations. Studying these business subjects at degree level will allow me to explore, in depth, a range of stimulating and interdisciplinary topics which I feel will give me a broader understanding towards the theories and practices of management in different organisations in relation to a Financial/Information environment

At school, I have participated in many fund raising events, open days and further education fairs. I regularly collect for Save the Children charity and have subsequently become a member. Extra curricular activities have incorporated drama productions of Grease, the promotion of the School production of West Side

Story as part of my Marketing unit and a heavy involvement in the preparation and publishing of our year 11 yearbook. These were demanding tasks, which included budgeting our costs and materials to keep within a specific price limit. Although it was tough, I found it extremely satisfying, especially after seeing the final results. My AS Business course has given me an understanding of organisations as a whole, but experiences such as working on the Year book and duties in my part time job has allowed me to expand my knowledge and consciousness of such financial topics. My ICT skills have developed highly through doing Vocational A levels, which I feel is invaluable in the Business field. The main thing I have learnt is that for all businesses, financial matters are imperative; it is the core of any organisation and being knowledgeable in such issues attracts me

My communication skills have been enhanced through my part time employment with River Island. My promotion to weekend footwear manager is developing knowledge of financial record keeping, problem solving, meeting weekly sales targets and teamwork awareness, which I feel can be used and put into practice whilst studying my preferred degree course

From the age of seven I attended a Bury St Edmunds Gymnastics club and competed at County, Regional and National levels. The feeling that I got when I played a role within the team to gain the gold medal was amazing, equal to the feeling when I achieved an individual gold medal as the top National around competitor. The realisation of how important managing school work with a hobby which was not only physically demanding, but emotionally challenging has given me a understanding of how to be realistic, a skill which is valuable when planning certain business strategies

I believe that during my sixth form studies I have grown in both confidence and maturity, preparing me for the opportunity to study at university. My choice of AS and A levels, along with other academic and personal achievements have helped to

consolidate and support my desire to study Business at degree level. I believe that I will be fully committed to successfully completing Accountancy /Information Business related degree and relish in any opportunities which are given to help me achieve my aspirations in a business related career.

英国留学商科个人陈述 (PS) 模板 11

Business and Management Personal Statement 商务管理专业个人陈述 (PS)

am a Human Resource Co-ordinator . My long-term goal is to practice as a Human Resource Manager. In order to pursue this goal, I would like to enrol in a university that emphasises putting theoretical concepts learned in the classroom into practice with a work-placement

My career goals were shaped by my experience at British Airways during my break from university in the summer of 1990. At British Airways, I was part of the HR team that processed, reviewed and interviewed applications for pilot recruitment. These skills proved very useful to me when I accepted employment in the HR department at Metro Services while continuing my full time university studies in America. At Metro, I played an integral role in shaping the internal business model and practices to accommodate expansion during period of rapid growth of a multimillion-dollar firm, personally supervised 150 direct staff members, defined job duties and hired all staff. I consider this to be my most significant personal accomplishment. Moreover, my work experiences have led me to recognise the numerable opportunities arising from the favourable HR environment and thus have helped to shape my goals and aspirations. My professional experiences so far have been diverse yet relevant to my ambitions

Graduating university with a Psychology degree, I developed excellent analytical skills and improved my problem-solving ability. Shortly after, I joined GEO Corporation where I became responsible for teaching English classes. Primarily, I had taken the overseas position for only a year but I fell in love with the job, company, country and the language so much so that I decided I would stay on a further year

After 48 months there, I seriously confronted the thought of returning back home to Australia when I was invited to join and shape up a very new prestigious school, in the infamous district of Tokyo, that was encountering some staff problems. I accepted the senior teaching position and it allowed me to pursue more responsibilities in regards to the business operations side of the company. Once again, I progressed rapidly in this position. I provided advice on dealing with complex business problems, marketing and staff disputes and customer satisfaction. Within one year of my tenure at the school, the school achieved a top five status of over 400 schools around Japan and was voted as the friendliest school by the corporation. I was personally awarded with the best teacher award for my accomplishments and contributions to the school. Over the period of three years, I worked with students and peers and learned the art of both listening and explaining ideas. As a teacher, I stayed attuned to the latest theories in the industry and have developed in-depth analytical and communicational skills. I enjoyed the challenge of adapting to different environments and the opportunity to work with a diverse, incredibly intelligent group of people. However, this job was devoid of my true interest: the HR field

In my current position at work, I am now a human resource co-ordinator evaluating issues related to development, recruitment, training. This has given me a solid understanding of the various quantitative tools used in valuation by HR managers. In the process, I have sharpened my quantitative skills and critical thinking abilities -- not to mention the all-important ability to work efficiently with very few hours of sleep. Hasten to add I have never had the opportunity to take courses exploring

Core Management, Managing People, Personnel and Learning development and so on. To realise my ultimate career goal, I clearly must enhance my abilities in these as well as other areas. I believe that the Postgraduate HR Management programme will provide me with the necessary knowledge to enhance and develop my capabilities. Also, in order to become a successful HR manager, it is imperative that I gain a more thorough education

In the past several years, my career goals have been defined and refined as my professional responsibilities have changed. I have gained managerial experience and have learned to work within a team environment in the HR field. While I have excelled in my work, I have also begun to understand the value of further education at this time in my career. My career thus far has been somewhat educational and practical but limited-- I have learned different things in my positions as a HR Manager, Co-ordinator and Teacher. This knowledge base has helped me establish professional goals for myself within the HR industry and strengthened my desire to obtain a Postgraduate Diploma in Human Resource Management. Obtaining further education is therefore imperative if I wish to pursue my career goals. To this end, I have used my work experience to help me prepare for the academic rigors of. Gaining a diploma is not the only reason I want to attend the university. It will better equip me to run a management team through my new found theoretical knowledge. It will provide me information on all modes of management development operations, hr strategies, case studies, areas in which I have little experience

Besides giving me theoretical, work placement training and the much-needed CIPD qualification, a Management education will strengthen the foundation of my HR knowledge. Also, as businesses in this industry downsize, a greater emphasis is being placed on cross-functional abilities of HR managers. Though I have encountered many ideas through my experiences in hr roles, I feel I have had little contact with the major operations side of the role. The studies would expose me to management and operating concepts with which I am unfamiliar. In short, I desire

the holistic view of the 'business' that a postgraduate diploma education would provide

As I have stated, my experience in both university and the various work environments I have been in, have been rewarding to me both educationally and professionally. Yet I realise I have only scratched the surface, and I would like to continue my education so that I can fulfil my ultimate goal of becoming an invaluable asset to a management team. I have the tools, and now I just need the resources of (Uni) to jump-start my career

While I can continue to advance in my career without a Diploma, I need at least the CIPD qualification so that the pace of my career advancement can quicken. I am confident that I have the potential to succeed as a HR manager. I have accumulated useful knowledge, managerial ability, analytical skills, and communication skills through my various experiences. I am responsible, inquisitive and aggressive. I have the ability to deal with complex technical issues in an analytical yet professional approach. I'm interested in acquiring the skill set and knowledge necessary to become a HR Manager; the program will prove central to my future success.

英国留学MBA个人陈述(PS)模板

MBA Personal Statement 工商管理学硕士个人陈述(PS)

Early in my childhood, the Internet became more than just a luxury--it became a necessity. My father moved from Singapore to Indonesia to start a textile company when I was four years old, leaving me alone with my mother. To alleviate the pressures of separation, I developed the computer skills needed for electronic communication and was able to remain in close contact with my father. This experience solidified my interest in information technology and exposed me to the enormous potential of this developing field

In the summer of 1992, I exploited my knowledge of IT to help those in my community. I volunteered at a local library, helping people with computer and Internet-related questions. Also at that time, my father's business had launched many technological changes that led to the automation of its production line. These improvements had saved his company from bankruptcy. Visiting him and seeing how the new system had increased his profits heightened my interest in IT. I now live in Canada, where computers continue to play a large role in my daily affairs. I use electronic mail and Internet chats to communicate with both parents, and have chosen management information systems as my course of study. Information technology fascinates me not only because it makes companies more competitive, but also because it can bridge great distances to bring people together. I have much respect for and interest in the IT industry

Personal satisfaction also plays a key role in my career decision

While monetary rewards are of practical importance, true job satisfaction springs from the opportunity to grow and learn within an industry. I enjoy acquiring new

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skills and information, which help me to adapt to the fast-changing world, as well as pique my interest in innovation. In addition, a career with open prospects would give me constant incentive to improve myself and to gain more knowledge. I currently volunteer for an on-campus organization, Job Web, in which I am responsible for posting employment opportunities on the World Wide Web, answering questions and preparing informative handouts. This position has broadened my computing abilities and has improved my interpersonal skills, which are crucial to any business endeavor. I enjoy the sense of productivity and usefulness I gain from the work, and feel it is a valuable experience for future employment

Given the confluence of my personal and professional interests, my goal is to obtain a master's degree and then to work in an IT-related industry, either with a consulting firm or as a systems analyst with a financial institution. In addition to this, I plan to use my private time to attend computer programming courses in order to maintain a competitive knowledge of technology. When I have gathered enough experience and skills, I plan to launch a consulting company of my own

Attending a Master's of Science program will smooth the path to these goals. Such a program will deepen my expertise and broaden my perspectives. Moreover, the MIS option will help me to hone my skills in IT areas that I have not yet encountered. As I have attended the University of Toronto for four years, I am familiar with and have confidence in the faculty professors whom I believe can help me become an IT professional.

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